



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 15/2026

(*NEW SEASON TEAS ONLY)

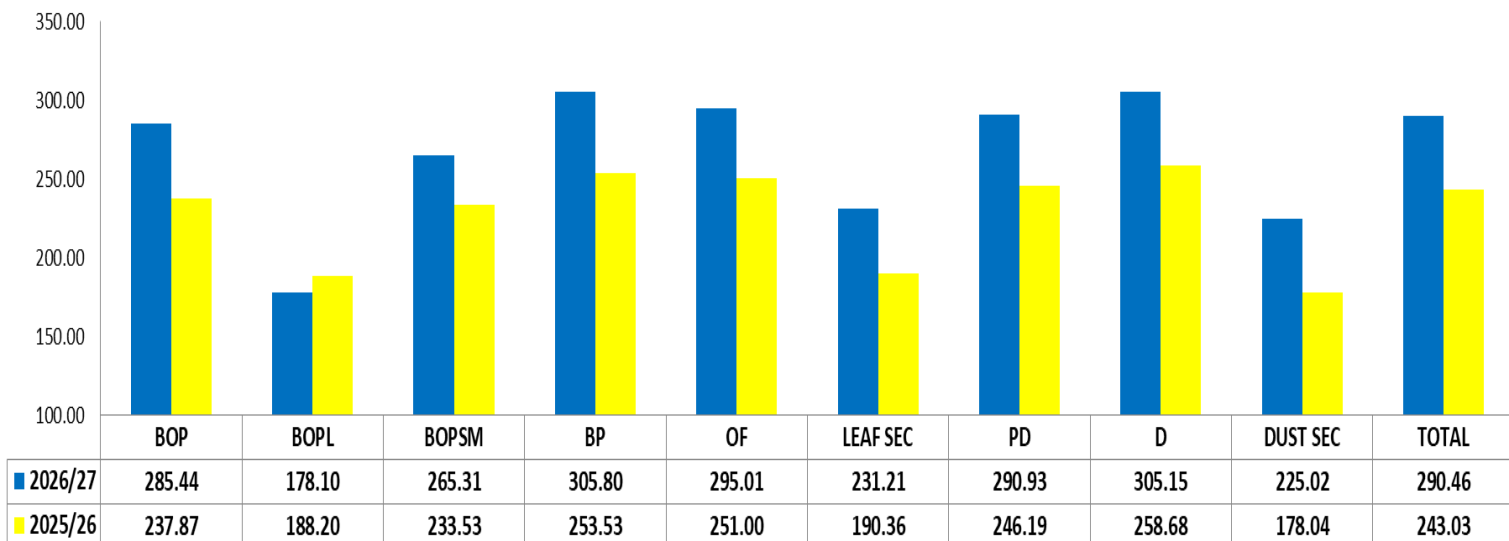
Market Report	
LEAF	DUST
* Market witnessed good demand. * Best sorts around last. Remainder easier.	* Market witnessed fair demand. * All sorts tended easier

Buying Analysis	
LEAF	DUST
* WI: Good support on liquoring varieties * Internals: Operated * Major Blenders: Silent * Exporters: Selective on Bolder broken.	* WI: Operated. * Internals: Operated * HUL: Very selective * TCPL: Silent

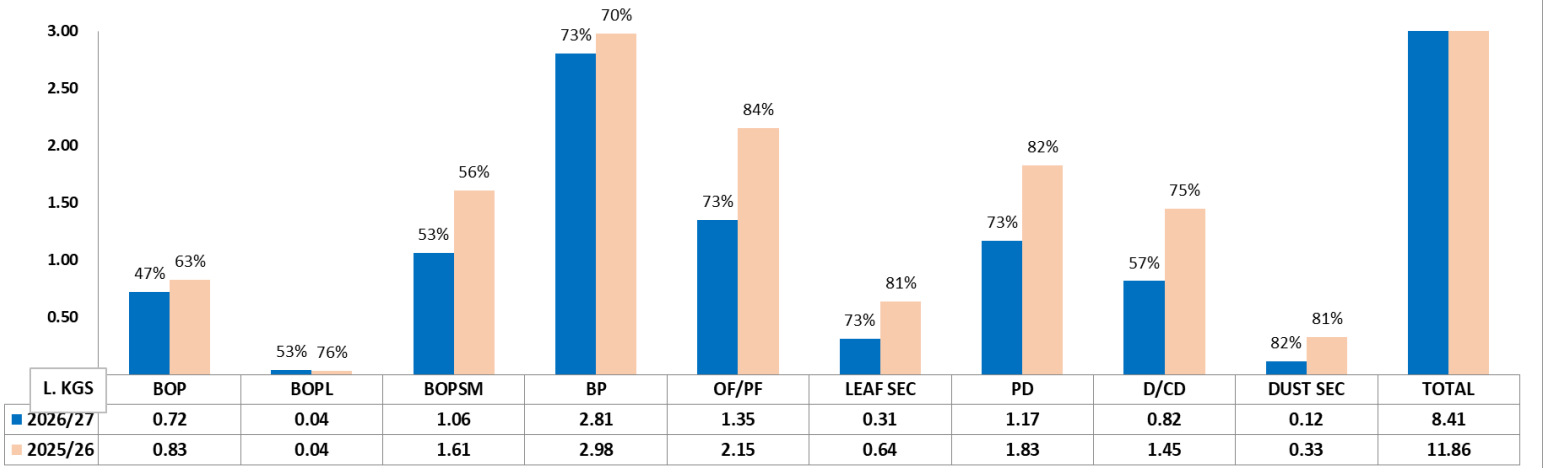
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 15		
	SALE 15	SALE 14	+/-	SALE 15	SALE 14	+/-	SALE 15	SALE 14	+/-	2026/27	2025/26	2024/25
LEAF	280.32	316.36	-36.05	237.34	251.53	-14.19	271.75	297.01	-25.26	289.70	242.19	277.21
DUST	285.07	317.55	-32.48	237.64	259.83	-22.19	260.60	199.82	60.78	292.73	244.95	247.11
TOTAL	281.54	316.64	-35.10	237.43	253.99	-16.56	269.09	273.23	-4.14	290.46	243.03	269.99

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2026/27	316.36	280.32	0.00	0.00	0.00	0.00	0.00	0.00	
	2025/26	251.53	237.34	0.00	220.96	211.87	206.79	204.00	216.59	
DUST	2026/27	317.55	285.07	0.00	0.00	0.00	0.00	0.00	0.00	
	2025/26	259.83	237.64	0.00	230.59	222.95	220.48	215.47	234.85	
TOTAL	2026/27	316.64	281.54	0.00	0.00	0.00	0.00	0.00	0.00	
	2025/26	253.99	237.43	0.00	224.06	215.56	211.22	207.48	222.61	

GTAC Grade Wise Averages Upto Sale 15



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 15



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	5,68,389	3,47,248	280.99	39%	2,01,880	1,32,172	316.69	35%	7,70,269	4,79,419	290.83	38%
FANNINGS	1,39,359	1,05,111	287.49	25%	44,820	29,709	321.64	34%	1,84,179	1,34,820	295.01	27%
LEAF SEC.	15,672	13,744	208.53	12%	2,422	2,181	224.76	10%	18,093	15,925	210.75	12%
LEAF TOTAL	7,23,420	4,66,102	280.32	36%	2,49,122	1,64,062	316.36	34%	9,72,542	6,30,164	289.70	35%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	2,20,287	1,50,293	289.57	32%	82,424	48,312	319.21	41%	3,02,710	1,98,605	296.78	34%
DUST SEC.	12,692	10,552	220.98	17%	1,767	1,329	257.12	25%	14,459	11,881	225.02	18%
DUST TOTAL	2,32,978	1,60,845	285.07	31%	84,191	49,641	317.55	41%	3,17,169	2,10,486	292.73	34%
TOTAL	9,56,398	6,26,947	281.54	34%	3,33,313	2,13,703	316.64	36%	12,89,711	8,40,649	290.46	35%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	7,23,420	4,66,102	280.32	36%	2,49,122	1,64,062	316.36	34%	9,72,542	6,30,164	289.70	35%
2025/26	7,14,792	5,42,765	237.34	24%	4,71,240	2,82,073	251.53	40%	11,86,031	8,24,838	242.19	30%

DUST	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	2,32,978	1,60,845	285.07	31%	84,191	49,641	317.55	0%	3,17,169	2,10,486	292.73	34%
2025/26	2,93,117	2,41,956	237.64	17%	1,64,335	1,18,826	259.83	28%	4,57,452	3,60,781	244.95	21%

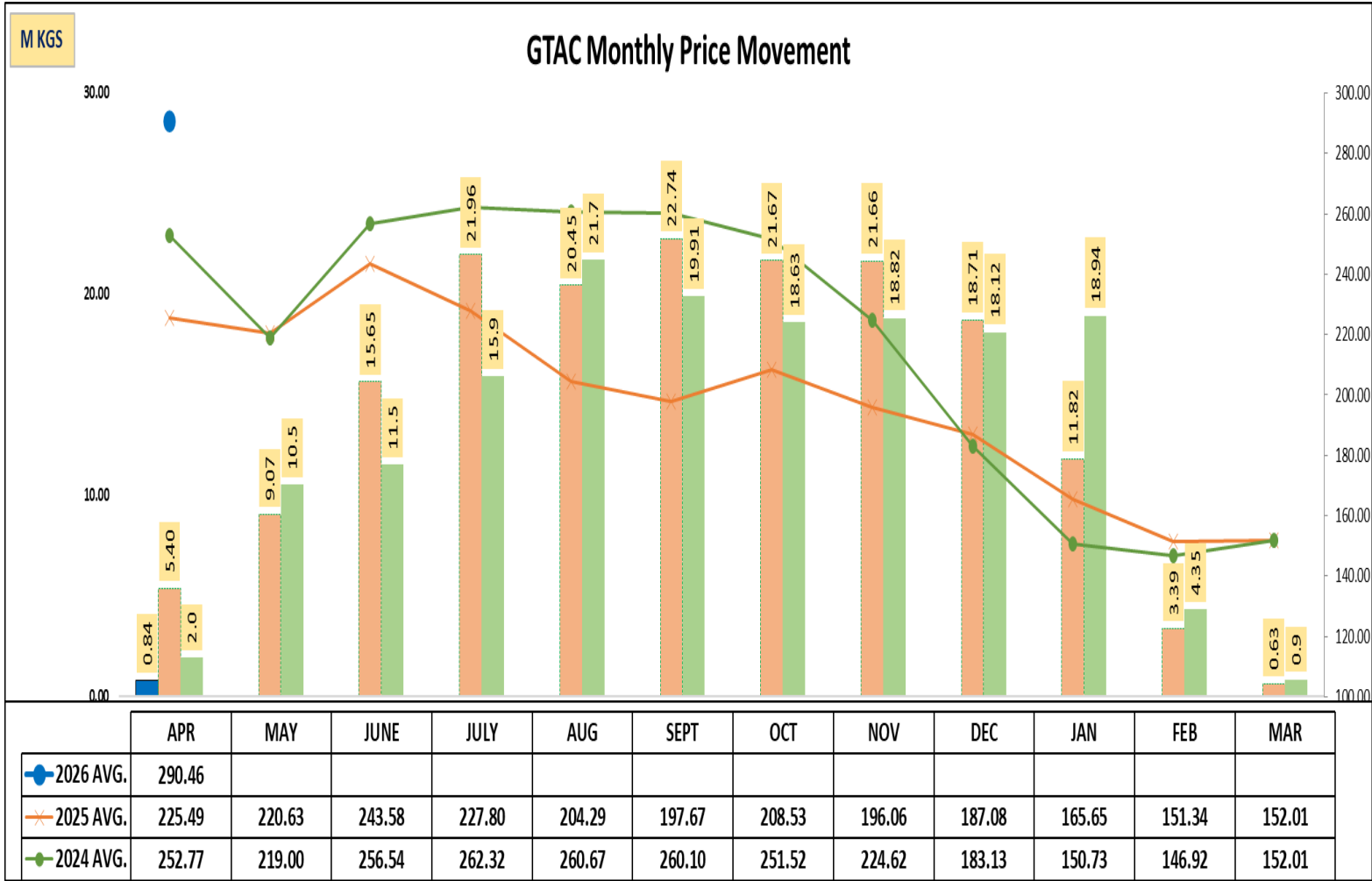
TOTAL	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	9,56,398	6,26,947	281.54	34%	3,33,313	2,13,703	316.64	36%	12,89,711	8,40,649	290.46	35%
2025/26	10,07,909	7,84,721	237.43	22%	6,35,575	4,00,898	253.99	37%	16,43,484	11,85,619	243.03	28%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 14			2026/27		UPTO SALE 14		
	SALE 15	SALE 14	2026/27	2025/26	2024/25	SALE 15	SALE 14	2026/27	2025/26	2024/25
BELOW 150	0	0	0	3	3	1	0	1	4	17
BETWEEN 151.00-200.00	13	5	11	27	9	13	5	11	29	10
BETWEEN 201.00-250.00	23	18	22	29	21	21	14	19	26	15
BETWEEN 251.00-300.00	26	17	23	21	30	18	11	16	19	30
BETWEEN 301.00-350.00	23	20	22	14	25	32	41	34	13	19
BETWEEN 351.00-400.00	11	30	16	5	9	13	26	16	7	6
ABOVE 400.00	4	10	5	1	3	3	4	3	2	1

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
16	NO SALE								
17	50,827	17,265	68,092	79,930	28,742	1,08,672	-29,103	-11,477	-40,580
18	48,752	17,279	66,031	56,838	21,453	78,291	-8,086	-4,174	-12,260
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note April 2026-27 Price is calculated on SALE 14,15 Only

GTAC BUYING FOR THE SALE 15

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	7,23,419.7	Kgs		2,32,978.4	Kgs		9,56,398.1	Kgs			
SOLD	4,66,102.0	Kgs		1,60,844.9	Kgs		6,26,946.9	Kgs			
SOLD %	64%			69%			66%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	741	168.00	0%	TCPL	0	-	0%	TCPL	741	168.00	0%
HUL	2,000	281.41	0%	HUL	5,092	265.76	3%	HUL	7,092	270.17	1%
W.India	74,780	323.20	16%	W.India	26,262	312.80	16%	W.India	1,01,043	320.50	16%
WI.Pack	47,766	313.54	10%	WI.Pack	44,945	308.27	28%	WI.Pack	92,711	310.98	15%
N.India	1,87,841	269.59	40%	N.India	39,859	268.47	25%	N.India	2,27,699	269.39	36%
NI.Pack	13,502	255.91	3%	NI.Pack	1,838	216.95	1%	NI.Pack	15,340	251.24	2%
Packeteers	1,041	273.79	0%	Packeteers	0	-	0%	Packeteers	1,041	273.79	0%
C.India	10,612	294.31	2%	C.India	0	-	0%	C.India	10,612	294.31	2%
Exports	34,961	265.27	8%	Exports	5,388	242.24	3%	Exports	40,349	262.20	6%
Local	46,218	255.74	10%	Local	12,041	264.96	7%	Local	58,259	257.65	9%
S.India	16,428	228.94	4%	S.India	14,958	281.80	9%	S.India	31,386	254.13	5%
Others	30,212	280.21	6%	Others	10,462	250.31	7%	Others	40,674	272.52	6%
TOTAL	4,66,102	280.32	100%	TOTAL	1,60,845	285.07	100%	TOTAL	6,26,947	281.54	100%

GTAC ASSAM BATTING ORDER UPTO SALE 15

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	3,640	528.84	1	649	485.98
HALMARI	2	6,044	495.90	2	6,659	428.72
BANAMALIE	3	281	433.59	3	1,182	422.54
DOOMNI	4	6,618	413.47	20	4,891	342.11
GELAKEY	5	1,155	410.67	12	1,794	368.13
GHILLIDARY	6	1,117	410.30	16	176	352.00
DOOLAHAT	7	6,860	406.73	23	14,232	329.26
HALMIRA	8	4,439	405.59	10	1,090	380.09
KAMARBUND	9	669	405.54	9	454	384.09
DUKLINGIA	10	2,848	404.27	5	6,194	386.20
DEOHALL	11	1,343	400.38	13	3,431	365.75
DEHA	12	1,673	388.61	17	1,721	350.42
BIJLEEJAN	13	4,980	388.37	11	15,517	376.22
HAPJAN	14	4,096	384.03	37	16,981	306.47
BORSILLAH	15	309	381.34	8	1,914	384.41
BAHIPOOKRI	16	15,935	379.32			
NAGRIJULI	17	1,491	379.18			
HIRAJULI	18	1,295	374.06	7	6,382	384.69
HATIJANCLONAL	19	15,550	370.67	21	7,574	341.96
SOCKLATINGA	20	2,617	368.29	6	1,630	385.78
DHOOOLIE	21	1,524	367.27	18	2,017	343.32
KEYHUNG	22	5,051	365.74			
RAJAHALLI	23	618	365.65			
ANANDA	24	741	365.58	27	2,234	324.82
ORANGCLONAL	25	1,513	359.99	29	5,388	320.79

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 15

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	3,640	528.84	1	649	485.98
HALMARI	2	6,044	495.90	2	6,659	428.72
SILONIBARI	3	310	437.32	17	1,962	361.24
BANAMALIE	4	281	433.59	3	1,182	422.54
DOOMNI	5	6,618	413.47	26	4,891	342.11
GELAKEY	6	1,155	410.67	13	1,794	368.13
GHILLIDARY	7	1,117	410.30	19	176	352.00
DOOLAHAT	8	6,860	406.73	31	14,232	329.26
NARAYANPUR	9	1,106	406.62	28	3,407	337.70
HALMIRA	10	4,439	405.59	10	1,090	380.09
KAMARBUND	11	669	405.54	9	454	384.09
DUKLINGIA	12	2,848	404.27	5	6,194	386.20
DEOHALL	13	1,343	400.38	14	3,431	365.75
BORSAPORI	14	1,153	398.56			
DEHA	15	1,673	388.61	21	1,721	350.42
BIJLEEJAN	16	4,980	388.37	12	15,517	376.22
HAPJAN	17	4,096	384.03	56	16,981	306.47
BORSILLAH	18	309	381.34	8	1,914	384.41
TYROON	19	2,137	380.89	49	6,621	313.61
BAHIPOOKRI	20	15,935	379.32			
NAGRIJULI	21	1,491	379.18			
HIRAJULI	22	1,295	374.06	7	6,382	384.69
HATIJANCLONAL	23	15,550	370.67	27	7,574	341.96
SOCKLATINGA	24	2,617	368.29	6	1,630	385.78
BOKAHOLA	25	6,717	368.11	66	29,570	298.18

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